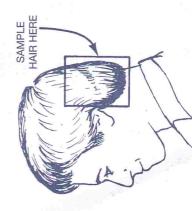
INSTRUCTIONS FOR HAIR SAMPLING:

The requirements for getting an accurate representation of the present trace mineral levels from a hair analysis include taking a proper sample. hese instructions describe the correct procedure to follow:

- 1. Sampling: Hair should be clean and dry when it is being sampled. The sample should be taken from the same area as bleached, or permed. Retest samples should be taken between four and twenty four hours after washing. For the best qualty results the sample should not be dyed, the original sample if at all possible.
- Sampling Location: Head hair taken steady and should give good, consistent from the nape of the neck (see illustration below) will provide the best sample. The growth of the hair here is relatively d

As an option, axillary hair, pubic hair, or different parts of the body should not be pattern here varies and is rather sporadic, however, that samples from the head and other body hair may be used. The growth but it produces adequate results. Note, mixed together. Sampling axillary or public hair is also a very good way to confirm that elevated toxic minerals which have been found in the head hair are present in the whole system.

- to keep from disturbing the hair style as much as possible. With long hair, a hair pin or clip may also be useful. For short hair, thinning shears may be used tailed comb and a regular stainless steel Equipment Needed: A standard ratscissors are all that is basically needed က
- **Cutting a Sample:** Comb and lift a section of hair at the nape of the neck. Either pin or clip the section or have the 4



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hair—over 1½" in length—cut off and use 1" to 1½" of the hair from the end that was next to the scalp (the root end, as shown patient hold it up out of the way. Separate a smaller section (as shown in Photo A) and cut the hair off as close to the scalp as possible. For short hair—11/2" in length, or less-use the entire sample. For long in Photo B). Discard the rest.

spots and combine them. This will help assure an accurate, representative sample on the average, while leaving no noticable Take several small samples from different "bald" places in the hair style spots and combine them.

the small samples inside the circle on the card, continue sampling until the scale tips, indicating that there is approximately 125 mgs in the total sample. This should be Weighing the Samples: Set up the following the instructions printed on it. Placing about one heaping tablespoonful. provided card weight scale, i,

the hair into the provided sampling envelope and enclose it and the completed order form Once an adequate sample is accumulated, put in the attached order envelope.



A. Holding the hair up and cutting a sample.



B. Cutting root end off for sample of long hair.

RESEARCH LABS. INC.

IMPORTANT: Be sure to complete and sign reverse side.

Do not send supplements

PNDLMICAL RESEARCH LABS. INC.

ORDER FORM

test. ESTABLISHED ACCOUNTS -- Fill in account number (shown on last report) and Health Care Practitioner's name, then skip to Part 2. ALL ACCOUNTS -- Be sure to indicate which profile is desired in Part 3, and which quantity of supplements INSTRUCTIONS: Complete all five parts on both sides of this form. NEW ACCOUNTS -- Fill in Health Care Practitioner's name, phone number, and address in Part 1. An account number will be assigned with submission of your first you want in Part 4. Check all of the applicable symptoms in Part 5 on the reverse side and sign and date the order.

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| actitioner Information | рноме мимвек. | ist Degree | Drive Bella Visa | STATE ZIP CODE Z153 | | ıtion ———————————————————————————————————— | FIRST NAME INTL. | WEIGHT SEX: MALE FEMALE PREGNANT? | NO YES NO | TYPE OF SPECIMEN: (Do Not Mix) RED GREY HEAD DUBIC OTHER Analysis Order | NERAL TEST ONLY. | INITIAL LAB TEST AND INTERPRETATION. Entire Tissue Mineral Assay Test with charts and a thorough descriptive interpretation that lists trends, explains the results, and gives vitamin and mineral supplement recommendations. | LABTEST AND SUPPLEMENT RECOMMENDATION ONLY. | AAD PREVIOUS LAB TEST NO. ng of mineral | levels with explanations of the results and suggested modifications to the supplement program as indicated by significant changes since previous test. | PERSONAL DIET PLAN. (Addition to Profiles 2, 3, or 4). | Vitamin and Mineral Food Supplements Order | FOR LAB USE ONLY DO NOT WRITE HERE EMAIL ONLY | |
|---|------------------------------|--|------------------------------|---------------------|--|--|------------------|-----------------------------------|-------------|---|------------------|--|---|---|--|--|--|--|---------------|
| PAKI 'I. Health Care Practitioner Information | PRACTITIONER'S ACCOUNT NO. (| Practitioner's Name Teya Skae, Kinesiologist | Suite 206/33 Lexington Drive | NSW, Australia | PRACTITIONER'S E-MAIL ADDRESS teyaskae@gmail.com | PART 2. Patient Information - | LAST NAME | AGE HEIGHT IN. WEIGHT | OCCUPATION: | COLOR OF HAIR: BLACK BROWN BLOND RED GREY DART 3. Tissue Mineral Analysis Order | | PROFILE 2. INITIAL LAB TEST AND INTE and a thorough descriptive vitamin and mineral supple | PROFILE 3. LABTEST AND SUPPLEMEN | PROFILE 4. PROGRESS TEST AND COMPARISON ANALYSIS. Complete retesting of mineral | levels with explanations of program as indicated by si | PROFILE 5. PERSONAL DIET PLAN. (AC | PART 4. Vitamin and Mineral | 30 DAY SUPPLY 60 DAY SUPPLY 90 DAY SUPPLY | SC DAI SUFFLI |



PART 5.

NSTRUCTIONS: Check CURRENT applicable codes ONLY:

I request the Tissue Mineral Analysis Test(s) be performed and the desired interpretation(s) and supplements as indicated on this order form be forwarded to me. I understand that the material in the requested profiles is provided merely for my consideration, and that any actual implementation of the plans, procedures, and other information presented, or the dispensing of supplements as a result of this request, will be based entirely upon my professional knowledge and judgement, and be dependent upon my evaluation of the patient involved. Taking Birth Control Pills Water Retention (edema) Feeling About the Same Finnitus, ringing in ears Tumors, Fatty Tumors, Fibroid (Misc.) Wound Healing (poorly) Temper Problems (bad White Spots on Nails **Emotionally Stronger Fourettes Syndrome** Suicidal Tendencies **Urination Problems** Stomach Problems (frequent urination) Thrombophlebitis Urinary Infection Tumors, Benign Yeast Infections Varicose Veins Feeling Better Feeling Worse Ulcer, Gastric Spider Veins Weight Gain Weight Loss **Fachycardia** Vegetarian Skin, Itchy Skin, Oily Ulcer, Skin Skin Rash **Tendinitis** Worrying Volatility temper) fumors Uremia Vitiligo Stress RETEST ONLY 869 D 0 716 0 633 0 629 0 741 0 771 □ 672 □ 673 □ 677 □ 603 829 🗆 0 679 0 005 069 🗆 □ 594 □ 693 □ 674 □ 772 □ 595 0 643 0 702 0 730 □ 599 009 🗆 907 777 □ 602 □ 764 929 🗆 □ 545 □ 675 Pain Between Shoulder Blades Pre-Menstrual Tension, PMS Poor Digestion, Indigestion Skin Problems, Dermatitis Sexual Desire, decreased Psychological Problems Sciatic Nerve Problems Pigmentation Problems Poor Muscle Tone (see DOME Poor Attitude, Outlook Respiratory Infection Parkinson's Disease Periodontal Disease Poor Concentration Raynaud's Disease Protein Catabolism Prostate Problems Skin, Brown Spots Perceptual Motor Poor Nail Growth Poor Circulation Sinus Problems Ridges on Nails Ringing in Ears Schizophrenia Panic Attacks Poor Memory Rheumatism Sclerodermia Additional Comments: Osteoporosis Ovarian Pain Skin, Dry Skin, Flaky Paranoia Problems Psoriasis Scoliosis **Phlebitis** Pregnant Retinitis Sinusitis Phobias Muscle) Pera □ 587 □ 619 □ 588 □ 589 □ 637 □ 643 □ 757 □ 664 □ 749 □ 536 □ 634 □ 628 □ 744 □ 640 □ 719 029 🗆 □ 738 □ 591 □ 592 □ 715 899 🗆 □ 583 □ 584 □ 585 □ 586 □ 752 □ 612 699 089 □ 745 □ 708 □ 731 629 □ 671 □ 590 □ 737 ☐ 505 Amenorrhea, cessation Loss of Awareness (euphoric) Multiple Chemical Sensitivity Health Care Practitioner Signature Menstrual Problems (or painful periods) Dysmenorrhea, Mononucleosis (mono) Nail Growth Poor (poor Loss of Concentration Lupus Erythematosus Memory Loss (loss of Meniere's Syndrome Migraine Headaches Learning Disabilities of period, or Myositis Ossificans Mental Retardation Muscular Dystropy Mental Confusion Muscle Weakness Negative Feelings Multiple Sclerosis Muscle Tone Poor Lactating Mother Low Self-Esteem Mental Problems Nervous System Nails, Ridges on Loss of Appetite Loss of Balance Lump in Breast Muscle Cramps concentration) Mood Swings Nervousness Mind Racing Menopause nail growth) Dysfunction Nightmares Mouth Dry Leukemia Nails Soft Neuralgia Myositis Nausea Neuritis □ 542 202 □ 568 D 639 □ 569 □ 729 | 681 | 726 | 578 1 579 1 580 1 768 □ 699 □ 565 □ 566 □ 686 □ 686 □ 727 □ 727 □ 662 □ 714 □ 567 □ 663 □ 570 □ 571 □ 750 □ 572 □ 692 □ 665 | 747 | 775 | 573 | 739 □ 719 □ 740 0 574 0 576 0 577 □ 637 □ 636 999 🗆 Hypercholesterolemia (high Indigestion (bloating, gas) Irritable Bowel Syndrome Growth Rate, Diminished Hypothyroidism (under-Hyperthyroidism (over-Growth Rate, Stunted Hypoadrenocorticism Impotence (men only) Infection, Respiratory Headaches, Migraine High Blood Pressure Immune Deficiency Hypertension (high Hodakin's Disease Hemochromatosis Hearing Problems Hair Growth, Poor Kidney Problems Infections, Yeast Hyperlipidemia blood pressure) Hemosiderosis Kidney Stones (hypertension) active thyroid) Hypoglycemia active thyroid) Infections, Ear Inflammation Hyperkinesis Hemorrhoids Hiatal Hernia Hyperactivity Keloid Scars Headaches HIV Positive Hot Flashes cholesterol) Infections Hair Loss Insomnia Irritability Joint Pain Hepatitis Hostility Infertility Herpes Hives Gout 0 696 0 563 0 563 0 563 0 563 0 563 0 563 0 564 0 566 0 566 0 566 0 566 0 565 0 564 0 574 0 574 0 574 0 574 0 574 0 570 □ 759 □ 552 □ 617 □ 593 □ 553 □ 713 | 723 | 763 | 769 | 554 | 722 | 657 | 710 | 555 □ 559 ☐ 733 ☐ 558 □ 556 □ 557 □ 558 □ 560 □ 561 □ 562 721 661 650 641 Euphoric (loss of awareness) Chronic Fatigue Syndrome Dermatitis (skin problems) Diminished Growth Rate Edema, Water Retention Epstein-Barr Syndrome **Emotional Problems (or** Gall bladder Problems Compulsive Behavior General Good Health Cirrhosis of the Liver emotional instability Fungus Under Nails Coronary Occlusion Frequent Urination Cushing's Disease Cigarette Smoker Collagen Disease Gas (indigestion) Crohn's Disease Difficulty Taking Craving Sweets Defensiveness **Drug Addiction** Endometriosis Celiac Disease Cerebral Palsy Cystic Fibrosis Constipation Supplements Diverticulosis or sensitivity) Gastric Ulcer Ear Infection Fibromyalgia Emphysema Gall Stones Depression Exhaustion Dry Mouth Dizziness Fractures Diabetes Dandruff Diarrhea Dyslexia Epilepsy Gastritis Eczema Colitis 0 615 0 653 0 535 0 536 0 537 0 537 0 538 0 617 539 685 540 747 541 0 704 0 544 0 545 0 654 0 548 0 712 0 773 Bad Temper (temper problems) Breast Lump (lump in breast) Attention Deficit Disorder Cardiovascular Disease ☐ 616 Hair Loss or ☐ 641 Poor Hair Growth) Arthritis, Rheumatoid **Brown Spots on Skin** Addiction, Chocolate Alzheimer's Disease Cardiac Arrhythmias Addiction, Cigarette Behavior Problems Buerger's Disease Addiction, Alcohol Arthritis, Psoriatic Candida Albicans Bladder Infection Calculus, Biliary Arteriosclerosis Addiction, Drug Arthritis, Osteo Atherosclerosis Back Problems Calculus, Renal Blurred Vision Canker Sores Carpal Tunnel **Breast Tumor Burning Feet** Alopecia (or **Bed Wetting** Aggression Alcoholism Blood Clots Bronchitis Cataracts Addiction Allergies Bruising Anorexia Anemia Arthritis Asthma Bursitis Angina Anxiety Autism Cancer Anger AIDS Boils ALS □ 540 □ 520 □ 521 □ 522 501 □ 502 717 □ 648 □ 734 □ 502 □ 503 □ 504 077 097 005 □ 648 □ 507 703 2 508 2 509 □ 683 □ 510 □ 687 □ 511 □ 512 □ 513 □ 514 □ 762 □ 651 0 515 □ 743 □ 714 □ 517 □ 735 □ 634 □ 518 □ 519 ☐ 766 ☐ 523 □ 753 □ 674 □ 684 977 🗆 D 701

Write your return postal address here.

ARL Analytical Research Labs, Inc.
2225 W, Alice Ave
P.O. Box 37964
Phoenix, AZ 85069-7964
United States of America

[OUTER, POSTAL ENVELOPE]

[INNER EVELOPE FOR HAIR SAMPLE]

Name: Jane Smith

HAIR SAMPLE

[PLACE THIS ENVELOPE INSIDE THE POSTAL ENVELOPE]



All About Hair Sampling

The accuracy of a mineral analysis depends upon many factors. While the laboratory is responsible for the technical aspects of the test, the results will only be as good as the raw material or sample that is received. For this reason, the more care that is exercised by the person sampling the hair, the better the results will be.

HEAD HAIR VERSUS PUBIC HAIR

The best tissue for sampling is one that is clean, fast-growing and that grows evenly. Head hair fulfills these requirements better than any other type of hair. The normal values have been established based on head hair samples.

In the event that head hair is not available, pubic hair or other body hair may be used. Accutrace Laboratories has performed comparison testing to determine the differences in the mineral readings between head and pubic hair samples. The study found that:

- The major *ratios* are the same in the pubic and head hair samples.
- However, all of the *levels* tend to be higher in pubic hair.

The difference may be due to the slower growth rate of pubic hair and that it is more protected from the elements than head hair. We ask that you do not mix sources, such as half head hair and half pubic hair. This will cause inaccurate readings.

USING OTHER BODY HAIR

Hair from a beard, other body hair or finger nails could be analyzed, but the laboratory has not performed extensive testing on these. Hair shaved off by an electric shaver is definitely not acceptable. Particles of metal from the blades become mixed with the hair.

SAMPLING THE HAIR

Quantity. Be sure to sample enough hair. The paper scale should tip to the other side. One of the most frequent problems at the laboratory occurs when too little hair is sent (less than 125 mg). Either the client must be contacted to send more hair, or the sample must be diluted, which reduces the accuracy. Also, the laboratory normally keeps some hair to re-run any mineral that falls outside a reasonable range. If the sample is too small, extra hair cannot be saved.

Scissors should be clean and sharp. Steel scissors are better than aluminum scissors. Cutting hair will dull scissors, which must be sharpened or replaced when this occurs. If plated scissors are used, be sure the plating is not peeling off, which could contaminate the sample. Be sure to cut off the ends of any hair that is over 1 to 1 1/2 inches long.

Short hair can be a challenge. A thinning shears is often helpful. Thinning will allow a more even sampling without leaving any 'holes'. Thinning shears are best when the hair is less than 1 1/2" long. One method is to make a cut with the thinning shears. Then, pull the scissors away from the head, holding them parallel to the head. The cut hair will come away in the scissors and can be scraped into the envelope. It may also be necessary to run a comb through the hair after cutting, to remove the rest of the cut hair.

Washing. Hair should be dry when it is being sampled. Otherwise, it cannot be weighed correctly. The sample should be taken between four and twenty hours after washing. This allows the

hair to re-equilibrate after washing. Hair that has not been washed for more than four or five days is more prone to environmental contamination. If a salt based water softener is used in the home, hair sodium levels may be affected.

Storing samples. Samples can be stored if needed, as hair does not deteriorate with time.

Submitting the sample. Do not use tape, or staples to keep the hair together. When submitting the sample, place the hair in a paper envelope, NOT a plastic baggie, or aluminum foil.

Retest samples should be taken from the same area as the original sample, if at all possible. This assures continuity from sample to sample. However, it is not necessary to find the precise strands of hair for the next retest. Simply take the sample from the same general area.

Also, head hair cannot be compared to pubic hair so be sure that the second hair sample is from the same origin as the first sample. Retests must be performed within two years of original test.

Animal samples. Before sending in a sample for an animal, call Analytical Research Labs for specific instructions.

HAIR TREATMENTS

Most shampoos, rinses, conditioners, tints, sprays and other hair products don't affect the test for three reasons. First, most of these products do not contain minerals, which is all the hair test measures.

Second, the hair is only 10-15% porous. This means that not very much is absorbed by the hair itself. (The scalp is porous and can absorb many chemicals.) Finally, most shampoos are only applied for 15-30 seconds, not long enough for much absorption to take place.

Grecian Formula contains lead and should be avoided. Head and Shoulders Shampoo contains zinc and could elevate zinc readings. Selsun Blue Shampoo contains selenium and could elevate this reading.

"Home" dye/color products do not alter the test appreciably. However, it is best to wash the hair at least 6-8 times after a color treatment before sampling. After a beauty parlor permanent or bleach treatment, ideally it would be best to let the hair grow out 6-8 weeks. However, you may make a clinical decision that it is not possible to wait this long. The test may not be as accurate in this case, but the readings can still be very useful.

Heavy sweating just before sampling can increase sodium and potassium readings. Swimming in pools can increase copper and sodium.



Congratulations! You've just taken an important step towards your health and sanity. ©

No more guessing on what protocols to follow. You can look forward to your own Biochemical Metabolic Blueprint!

Now let's get started.

1/ Please print the form and put your name on it. No need to do anything else on the form.

2/ HOW TO TAKE A HAIR SAMPLE (pictures on the form)

Instructions

- 1. Cut hair with clean stainless steel scissors. Thinning scissors can be used on short hair.
- 2. Cut small amounts of hair from the nape of the neck and/or several other locations on the back of the scalp. Cut hair as close to the scalp as possible.
- 3. If the sampled hair is less than 2 cm long, keep all of it for testing. If the hair is longer than this, cut off and keep the 2 cm of hair that was growing closest to the scalp (discard the excess).
- 4. The hair needs to be clean, well-rinsed, untreated and uncoloured. If hair is treated or coloured, wait six to take a sample from the freshly grown hair.
- 5. Place the hair sample in a clean envelope, seal it. Label it with your name.
- 3/ Place the form and sealed envelope with your hair sample into ANOTHER envelope & address it to:

Analytical Research Labs, Inc.
2225 W, Alice Ave
P.O. Box 37964
Phoenix, AZ 85069-7964
United States of America

If you are overseas outside of USA, please go to your post office and place an international stamp. No need to send it express post.

To give you an idea, it costs AU3 to send the hair sample to the Lab normal postage and it can take 5 - 14 days to get to the lab.

What kind of hair?

Head hair from the back of the head is best. Freshly grown uncoloured untreated hair cut from close to the scalp shows the body's most recent metabolic activity.

If head hair is not available, beard can be used.

*You must send your hair sample with the completed form for the lab to run your test. Without my form they will not do the hair test.

Once the lab receives your sample, I typically receive your Hair Test Results 5 days later.

You book a time for our skype or zoom 60 minutes consultation via my online calendar calendly.com/idealsolutions

I email you your test results before our consultation.

Till then please read the articles on Nutrition, Overtraining and Optimal Energy.

I look forward to working with you soon!

In Wellness!

Teya Skae M.A

I.D.E.A.L™ Solutions Nutritional Strategist & Performance Coach

E: teyaskae@gmail.com

www.idealsolutionscoach.com